## **Time for Wiltshire**

## 2015 / 2016 Online advertising

From just £52.00 a month

## website | email | video

#### visitwiltshire.co.uk - Banner adverts

- Seen globally by over 1 million visitors in the last year and growing
- During 2015 the site will be developed, using responsive design for PCs, tablets and mobiles and given a fresh, clean new look incorporating our new brand positioning
- Is top in Google listings for many Wiltshire related holiday phrases
- All our campaigns and advertising drive visitors to our website
- Great way of guaranteeing visitors see your business first and that you are top of their mind when they plan their trip
- Provides a direct link to any page on your website
- Flexible monthly or quarterly adverts with discounts for multiple bookings

Home page banners £105 for one month £283.50 for 3 months

Featured page banners (Things to do, What's on, Accommodation, Food and Drink, Explore, Ideas and inspiration, Plan your visit) £52 for one month £140 for 3 months



## **NEW Online Opportunities**

**Featured accommodation adverts** Feature your accommodation on the home page within featured accommodation slots £105 per month

Sub page features Feature your business on sub pages as a featured product £52.per month

Social Media Feeds Add your social media feeds to your product page £50 per year

Widgets Use a widget from our website to integrate Accommodation booking, What's on and Things to do functionalities into your own website. Adding these to your website will enhance your site and the user experience and hopefully convert into more bookings

**Apps** Target visitors when they are in the area with geo targeted push notifications from £25

**Video** Opportunities for video sponsorship

For more information contact Fiona Errington

## **Digital Marketing Services**

We can now offer partners:-

Website consultations

Channel sites

Social media campaigns

To find our more please contact Fiona Errington

#### **Targeted e-Newsletters**

Our consumer database is continually growing, with over 50,000 names of consumers who have expressed an interest in Wiltshire. Within the newsletters we run competitions, featured products, events and festivals and seasonal offers.

Prices £105 per feature or £400 to sponsor an edition

VISIT WILTSHIRE

VISIT WILLIAM

VISIT W

All advertising subject to change, all rates are plus VAT, terms and conditions apply please see booking form

For further details on all opportunities please contact

fionaerrington@visitwiltshire.co.uk or call 01722 324780

visitwiltshire.co.uk

# Time for Wiltshire 2015 / 2016 print advertising

## **Print opportunities**

## **NEW - Time for Wiltshire visitor guide 2016**

Incorporating our brand positioning we are planning to produce one destination guide. Reach more people and increase brand awareness by taking out a bespoke display advert or a standard format entry in our print.

#### Why Advertise?

Research shows that the guide has a major influence on converting possible visitors to actual visitors.

Inspirational brochure with editorial pages showcasing the best of Wiltshire, highlighting reasons to visit, where to stay and what to see and do. Due to be published January 2016.

- Targeted national and international distribution plan
- Requested through our advertising campaigns
- Available online as digital brochure
- Strong PR exposure

Advertising deadline 30 August 2015

Double page display advert £1,450 Full page inside pages £740

Full page back cover £1,060 Full page inside back cover £850

Half page £370 Quarter page £185

Standard entries - 1/12th page £65 or Double standard entry £130

Sponsorship of themed editorial spread - prices on application

## **NEW - Time for Wiltshire visitor map 2016**

Fold out map aimed at both staying and day visitors, highlighting days out, things to see and do, activities and more.

- Targeted national and international distribution plan
- Digital version on VisitWiltshire website
- Strong PR exposure

Full page back cover £1,060 Full page £740

Full page inside back cover £850 Half page £370

Quarter pages £185

**Standard entries** 1/8th page entry £95 or double standard entry £185

All advertising subject to change, all rates are plus VAT, terms and conditions apply please see booking form



### **Print Marketing Services**

If you are interested in bespoke advertising packages or help with producing print we can help.

To find our more please contact Fiona Errington

For further details on all opportunities please contact

fionaerrington@visitwiltshire.co.uk or call 01722 324780

visitwiltshire.co.uk

## **Time for Wiltshire**

## 2015 / 2016 thematic campaigns

## Spring | Autumn | New Year

Following on from the success of our 2014 thematic campaigns for 2015 our campaigns will integrate our new brand positioning with our three key themes, Countryside, Romantic Getaways and City Breaks we plan to run three thematic campaigns, during shoulder months with a variety of integrated activity ranging from print, digital advertising, direct mail, national press, e-newsletters, competitions, web pages and social media. Look out in our updates for full details of each campaign.

Various options available from entry level at £80 up to sponsor level at £2,050

## Late Spring campaign May/June 2015

#### Press Pause, It's time for Wiltshire

Targeting the UK short-break escape market, positioning Wiltshire as an ideal destination that will help put back what the rest of the week has taken out. Whether pressing pause is going out for a bike ride, relaxing in a spa, enjoying a Michelin starred dining experience or visiting one of our many attractions, events and festivals.



## **Autumn campaign October 2015**

#### **Made of England**

Celebrates all of the timeless pleasures associated with England and available in Wiltshire, highlighting Wiltshire as a perfect short break destination, ideal for romantic getaways showcasing the range of quality food and drink offerings. Also emphasising the range of independent accommodation, shops, food and drink, history and heritage, events, arts, culture and festivals, activities, days out and evening entertainment.

## New Year City campaign January 2016

All elements will position Salisbury as a perfect short break destination, highlighting heritage, emphasising the range of independent accommodation, shops and food and drink, history and heritage, events, arts, culture and festivals, activities, days out and evening entertainment











#### Full campaign details to follow

All advertising subject to change, all rates are plus VAT, terms and conditions apply please see booking form

For further details on all opportunities please contact

fionaerrington@visitwiltshire.co.uk or call 01722 324780

## **Time for Wiltshire**

## 2015 / 2016 Groups and travel trade

## Print | Exhibitions | Adverts | Online

Ask about our Travel Trade Package from just £275

#### **Group Visits & Travel Trade Guide 2016**

- Targeted 8,000 distribution
- Distributed at major Travel Trade exhibitions and travel trade educational visits to the county
- PR exposure
- Sent out to our groups mailing list and bought-in travel trade database
- Digital version on VisitWiltshire website

Full page back cover £640 Full page inside back cover £425 Double page inside spread £420 Full page inside pages £210 Half page inside pages £105

#### **Exhibitions**

Join us at key exhibitions under the Wiltshire umbrella to gain exposure to group travel organisers at prime times of the year

#### World Travel Market: Excel London 2 - 5 November 2015

Please contact Fiona Errington if interested in various options

Excursions: January 2016, Alexandra Palace, London Date to be confirmed

The premier one-day group travel exhibition.

Stand Share from £475
Literature distribution £155

The South West Group Travel Show: Date and venue to be confirmed

Stand Share from £205
Literature distribution £78

#### Best Of Britain and Ireland: March 2016, Birmingham, date to be confirmed

Dedicated purely to domestic British and Irish tourism BOBI is a chance to meet GTOs, coach operators and tourism professionals armed with the budgets and necessary authorities to lavish on your packages and services.

Stand share with individual branding  $\pounds 1{,}030$ 

Literature distribution £155

#### **Travel Trade Adverts**

Joint advertising campaign in our Autumn / Winter groups advertising campaign (Oct/Nov 15 & Jan 16 ) Various publications including online adverts Feature in a Wiltshire advert £450

#### Website adverts

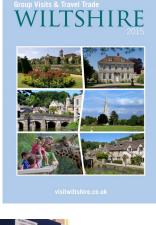
Advertise to group and operator on our website from £52.00 per month

#### Travel Trade E-newsletter

Feature in our travel trade quarterly e-newsletters. Distributed to targeted database

of over 2500 contact. Dates - March, June, September, December 2015

£105 per edition









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For further details on groups and travel trade contact

flowallace@visitwiltshire.co.uk or call 01722 341309